

# CORPORATE UPDATE | SPRING 2020



## **Portfolio Diversification**

Representative Tenants

~40% Street

Assembled portfolio in *irreplaceable* locations in must-have retail corridors



~20% Urban Dominated by *essential* tenants serving surrounding populations

Embedded *growth* through densification (incremental NOI of \$4m-\$5m)



~40% Suburban Strong mix of *essential* and *high performing* discounters

~50% are grocery anchored

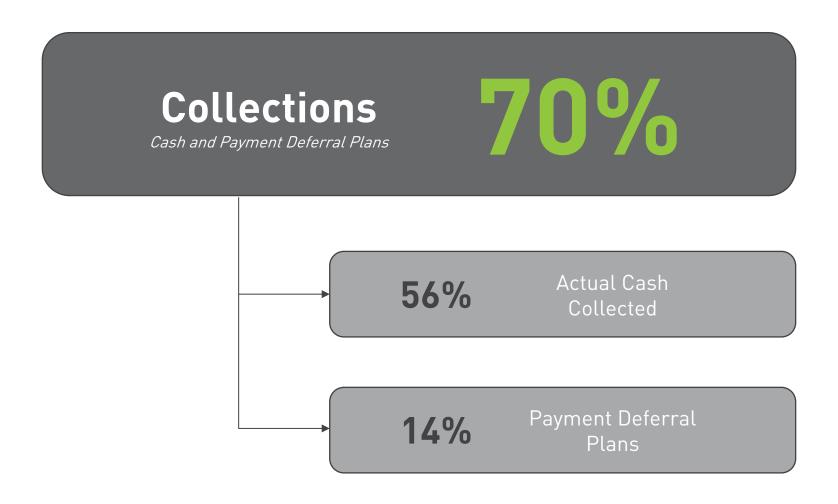




Note: Based on monthly billings

## Tenant Collection Update

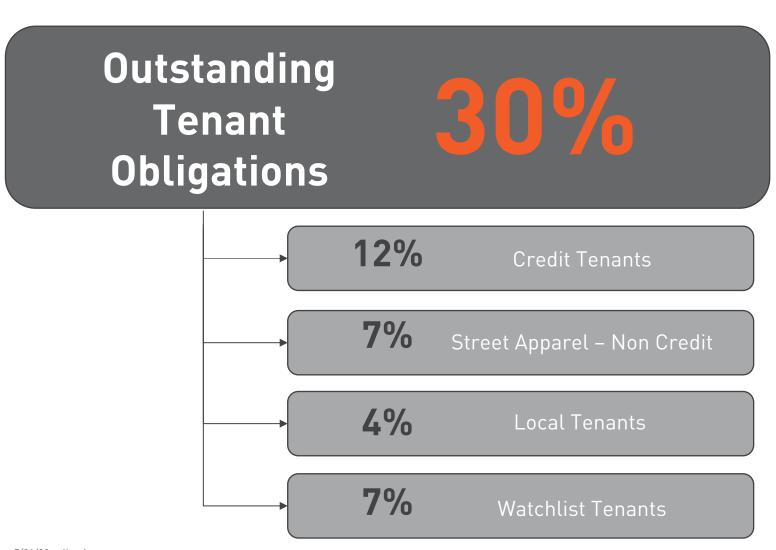
Core portfolio collection data for April and May, inclusive of repayment agreements



Note: Based on 5/31/20 collections

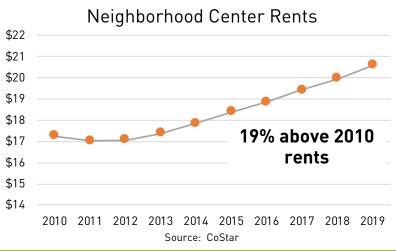
## Tenant Collection Update

Core portfolio collection data for April and May, inclusive of repayment agreements



Note: Based on 5/31/20 collections

## We love all our children equally, but basis matters ...





## **Core Balance Sheet**

- No scheduled Core debt maturities through 2023 (inclusive of extension options)
- No material construction or development costs
  - Projected recurring capital expenditure spending is less than
     \$10m
- Significant flexibility
  - Over 70% of Core NOI unencumbered
  - Low fixed cash operating costs
    - Break-even at ~50% of collected rents or ~40%, inclusive of profitable fund business

## Fund Business — Value creation through cycles

Distressed Retailer Acquisition<sup>1</sup>



High-Yield Strategy



Portfolio Aggregation



Buy-Fix-Sell



Over 40% of the fully discretionary Fund V capital is available

## Post COVID-19 Leasing Traction



New leases



VERONICA BEARD

#### Renewals









## Short-Term Resilience, Long-Term Growth



# City Center San Francisco

**DENSIFICATION** 

Pre-funded and pre-leased with projected incremental NOI of ~\$4m to \$5m

### Soho, NY

BLENDED BASIS OF ~\$250 / FOOT ACROSS MANHATTAN HOLDINGS ...



# STREET

High impact & low density



## CHICAGO

#### W ARMITAGE AVE, LINCOLN PARK

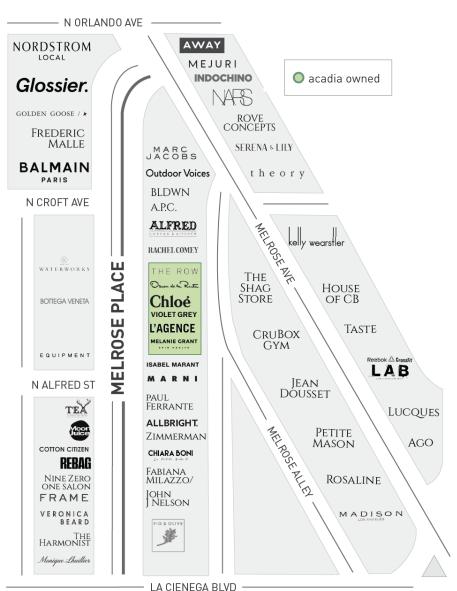


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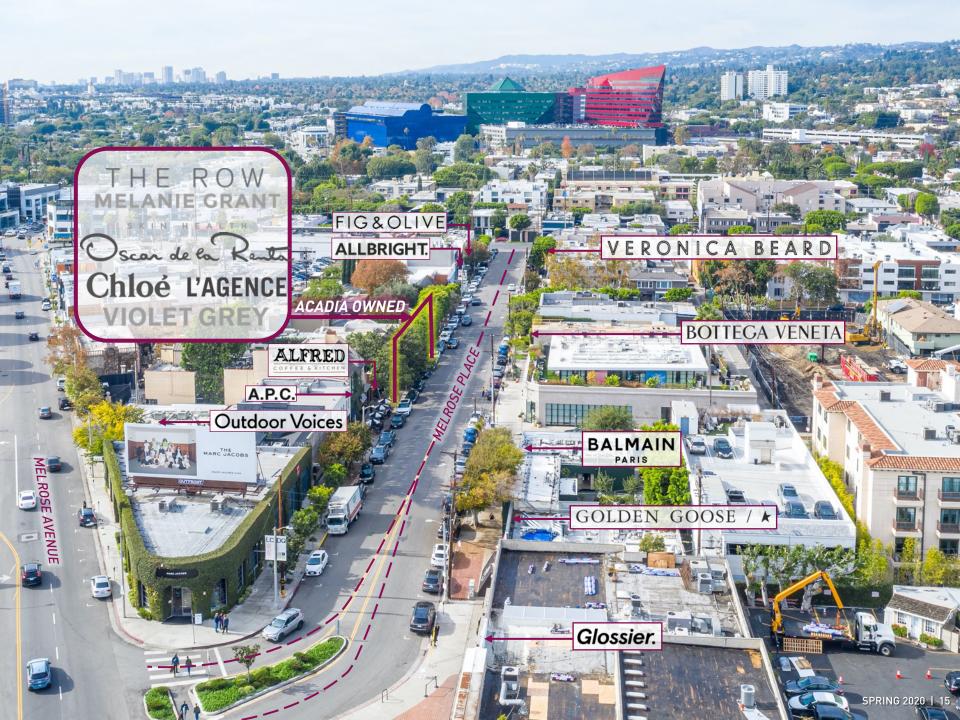
# LOS ANGELES, CA

MELROSE PLACE









# GREENWICH, CT

GREENWICH AVENUE



# STREET Essentials



# CHICAGO

151 N STATE ST



# URBAN CENTERS

Essentials & accretive growth

# CHICAGO

SULLIVAN CENTER, 1 S STATE ST



## SAN FRANCISCO

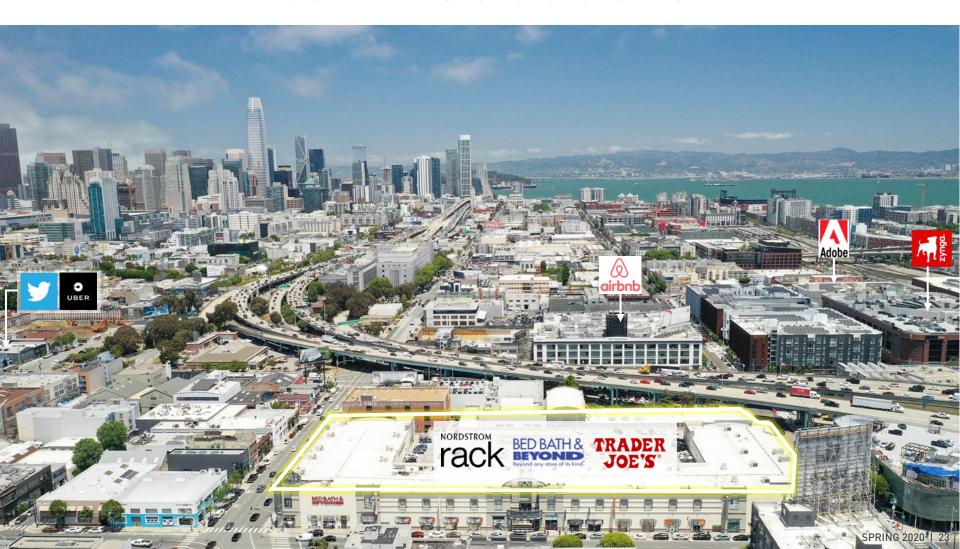
CITY CENTER



## SAN FRANCISCO

555 9<sup>TH</sup> ST

LONGER TERM DENSIFICATION OPPORTUNITIES



# BOSTON

340 RIVER ST



# SUBURBAN











## Safe Harbor Statement

Certain statements contained in this presentation may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations are generally identifiable by use of the words "may," "will," "should," "expect," "anticipate," "estimate," "believe," "intend" or "project," or the negative thereof, or other variations thereon or comparable terminology. Forward-looking statements involve known and unknown risks, uncertainties and other factors that could cause our actual results and financial performance to be materially different from future results and financial performance expressed or implied by such forward-looking statements, including, but not limited to: (i) economic, political and social uncertainty surrounding the COVID-19 pandemic, including (a) the effectiveness or lack of effectiveness of governmental relief in providing assistance to large and small businesses, including the Company's tenants, that have suffered significant declines in revenues as a result of mandatory business shut-downs, "shelter-in-place" or "stay-at-home" orders and social distancing practices, as well as individuals adversely impacted by the COVID-19 pandemic, (b) the duration of any such orders or other formal recommendations for social distancing and the speed and extent to which revenues of the Company's retail tenants recover following the lifting of any such orders or recommendations, (c) the potential impact of any such events on the obligations of the Company's tenants to make rent and other payments or honor other commitments under existing leases, (d) to the extent we were seeking to sell properties in the near term, significantly greater uncertainty regarding our ability to do so at attractive prices, (e) the potential adverse impact on returns from development and redevelopment projects, and (f) the broader impact of the severe economic contraction and increase in unemployment that has occurred in the short term and negative consequences that will occur if these trends are not quickly reversed; (ii) the ability and willingness of the Company's tenants (in particular its major tenants) and other third parties to satisfy their obligations under their respective contractual arrangements with the Company; (iii) macroeconomic conditions, such as a disruption of or lack of access to the capital markets; (iv) the Company's success in implementing its business strategy and its ability to identify, underwrite, finance, consummate and integrate diversifying acquisitions and investments; (v) changes in general economic conditions or economic conditions in the markets in which the Company may, from time to time, compete, and their effect on the Company's revenues, earnings and funding sources; (vi) increases in the Company's borrowing costs as a result of changes in interest rates and other factors, including the potential phasing out of the London Interbank Offered Rate after 2021; (vii) the Company's ability to pay down, refinance, restructure or extend its indebtedness as it becomes due; (viii) the Company's investments in joint ventures and unconsolidated entities, including its lack of sole decision-making authority and its reliance on its joint venture partners' financial condition; (ix) the Company's ability to obtain the financial results expected from its development and redevelopment projects; (x) the ability and willingness of the Company's tenants to renew their leases with the Company upon expiration, the Company's ability to re-lease its properties on the same or better terms in the event of nonrenewal or in the event the Company exercises its right to replace an existing tenant, and obligations the Company may incur in connection with the replacement of an existing tenant; (xi) the Company's liability for environmental matters; (xii) damage to the Company's properties from catastrophic weather and other natural events, and the physical effects of climate change; (xiii) uninsured losses; (xiv) the Company's ability and willingness to maintain its qualification as a REIT in light of economic, market, legal, tax and other considerations; (xv) information technology security breaches, including increased cybersecurity risks relating to the use of remote technology during the COVID-19 pandemic; and (xvi) the loss of key executives.

The factors described above are not exhaustive and additional factors could adversely affect the Company's future results and financial performance, including the risk factors discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2019, Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, and other periodic or current reports the Company files with the Securities and Exchange Commission. Any forward-looking statements speak only as of the date hereof. The Company expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or change in the events, conditions or circumstances on which such forward-looking statements are based.